



Frequently Asked Questions

Telehealth Academy 2022

What is the purpose of the Telehealth Academy?

The adoption of telehealth and virtual care in its many forms along with the move of care to the home were accelerated by the pandemic, and today remain critical issues for healthcare leaders. The purpose of Telehealth Academy II is to continue to explore the impact of these new models of care delivery on cost, access, quality, safety and equity, with a special emphasis on how Nashville based healthcare organizations, with their fifty-year history of innovating facility-based care delivery, are embracing telehealth and virtual care.

Who are the program partners?

The Telehealth Academy is powered by the Project Healthcare program of the Nashville Entrepreneur Center, The Disruption Lab and Sage Growth Partners. The program partners have worked hard to ensure a balanced faculty and sessions addressing technology, business model, incentives, policy, and partnerships.

What is the format of the Telehealth Academy?

The Telehealth Academy will be conducted by expert faculty speakers from leading healthcare organizations, technology companies, investor organizations, medical schools, and associations.

What is the schedule of the Academy sessions?

September 15 and 22 will be two-hour virtual sessions while September 29 will be a full day in person in Nashville.

Who is the Academy intended for?

The Academy is intended for a wide range of clinical, operational, administrative, and technology experts. Various roles in provider and payer organizations will find the content of the sessions meaningful while all organizations assess the policy, technology, business model, and partnership capabilities of telehealth, virtual care, and digital health moving forward. The Academy will also be helpful for early stage entrepreneurs and innovators who are building and deploying next generation solutions for the industry.

Is there special pricing for early stage companies?

Yes, there are a limited number of slots for early stage companies with less than \$5M in annual revenue. Please use the STARTUP discount code upon checkout for a special price of \$199.



Is the early bird discount and early stage discount stackable?

The discounts are not stackable, but the discount for startups will be greater than the early bird discount.

Will the sessions be available on-demand after each live session?

Yes, the sessions will be immediately available on-demand at <https://www.ec.co/telehealth-academy> after the conclusion of each of the three sessions.